



## 50 DAYS - 50 WAYS!

- 1. Review Last Year's Successes. Look at what worked last holiday season and plan similar promotions or activities.
- 2. Create a Holiday Gift Guide. Showcase your products or services as gift options for customers.
- **3.** Run a 12 Days of Christmas Promo. Offer a different deal each day leading up to Christmas.
- **4. Set Up Abandoned Cart Emails**. Remind customers to complete their purchases to recover lost sales.
- **5. Host a Customer Appreciation Event.** Organise a small event, online or in-store, to thank loyal customers.
- **6. Encourage Gift Card Purchases**. Promote gift cards as a convenient, last-minute gift option.
- **7. Optimise Your Checkout Process**. Simplify and speed up your online checkout process to reduce abandoned carts.
- **8. Offer Free Shipping**. Free shipping is an enticing incentive for customers to complete their purchases.
- **9. Post a Year-End Review**. Highlight company milestones, achievements, or product launches from 2024.
- **10. Run a Holiday Giveaway**. A social media contest or giveaway can help you increase engagement and followers.
- **11. Collaborate with Local Influencers**. Partner with local influencers to reach a broader audience with festive content.
- **12. Show Behind-the-Scenes Content**. Share videos or photos of your team preparing for the holiday season.
- **13. Set Up Retargeting Ads**. Remind visitors about your products by retargeting ads on social media and Google.
- **14. Highlight Your Best-Sellers**. Focus your marketing on your best-selling products for maximum impact.
- **15. Launch Limited-Edition Products**. Introduce exclusive, holiday-themed items to generate excitement.
- **16. Update Your Packaging.** A festive touch to your packaging can enhance the customer experience.
- **17. Prepare for Returns**. Make sure your return policy is clear and easy to understand for the post-holiday season.



- **18. Send 'Thank You' Emails**. After each purchase, send a thank-you note to show appreciation.
- **19. Use SMS Marketing**. Send exclusive, time-sensitive offers to your customers via text messages.
- **20. Share Customer Stories**. Post testimonials or success stories to build trust with potential customers.
- 21. Run a Facebook/Instagram Ad Campaign. Boost targeted ads to drive traffic and sales.
- **22. Promote Subscription Products**. If you offer subscription services, highlight them as giftable, recurring benefits.
- 23. Engage with Festive Hashtags. Use seasonal hashtags on social media to increase reach.
- **24. Offer Last-Minute Deals**. Highlight products that can still be shipped in time for Christmas.
- **25. Provide Holiday-Related Tips**. Share helpful advice on your blog or social media related to your industry (e.g., "Top Ways to Save Time This Holiday Season").
- **26. Plan an Early 2025 Sneak Peek**. Give your customers a glimpse of what's coming next year to keep them engaged.
- 27. Offer Loyalty Rewards. Reward your repeat customers with points or discounts.
- **28. Add Product Recommendations**. Suggest complementary items during checkout to increase order value.
- **29. Upsell Gift Wrapping Services**. Offer gift-wrapping options for added convenience.
- **30. Personalise Email Subject Lines**. Stand out in crowded inboxes with personalised email subject lines.
- **31. Prepare for Increased Customer Service Demand**. Ensure your team is ready for a spike in holiday questions or support needs.
- **32. Create a Sense of Urgency**. Use phrases like "limited stock" or "ends soon" to encourage quick action.
- **33. Update Your Business Hours**. Make sure holiday hours are clearly visible on your website and social media profiles.
- **34. Send New Year Greetings**. A simple "Happy New Year" message can keep you top-of-mind with customers.
- **35. Showcase Staff Picks**. Have your team pick their favourite products and share why they love them.
- **36. Offer Referral Discounts**. Encourage your customers to refer friends with a discount for both parties.
- **37. Bundle Products for Gift Sets**. Offer bundled items at a special rate for gifting purposes.
- **38. Advertise on Local Websites**. Reach your community by advertising on local websites or directories.
- **39. Highlight Charity Initiatives**. Show your business's support for local charities and encourage customers to participate.
- **40. Offer a post-Holiday Sale**. Plan a sale right after Christmas to clear out inventory.
- 41. Use Pop-Up Promotions. Add a pop-up on your website offering a discount or freebie.
- **42. Send Out a Customer Survey**. Gather feedback to help shape your offerings in 2025.



- **43. Prepare a Holiday-Themed Email Series**. Send regular holiday-related emails with offers and tips.
- **44. Engage in Cross-Promotions**. Partner with complementary businesses for cross-promotions.
- **45. Create a Customer FAQ Section**. Add a holiday-specific FAQ to your website to address common questions.
- **46. Host a Q&A on Social Media**. Answer questions live on social media to engage customers directly.
- **47. Invest in Visual Content**. Use high-quality images and videos to showcase your products in holiday settings.
- **48. Promote Subscription to Your Newsletter**. Encourage sign-ups by offering a discount for the holiday season.
- **49. Highlight Your Social Responsibility**. If you support any causes, let customers know how their purchases help.
- **50. Plan a 'New Year, New You' Campaign**. Start building excitement for January with products or services that support New Year's resolutions.

## Happy New Year!

## Get in touch TODAY for AMAZING DEALS for Business Support in 2025



www.iandickson.co.uk